



GOVERNOR'S OFFICE OF
BUDGET AND PROGRAM PLANNING

Fiscal Note 2017 Biennium

Bill #	HB0350	Title:	Revise liquor laws pertaining to the number of sales representatives
Primary Sponsor:	Shaw, Ray L	Status:	As Introduced

- | | | |
|---|--|--|
| <input type="checkbox"/> Significant Local Gov Impact | <input type="checkbox"/> Needs to be included in HB 2 | <input type="checkbox"/> Technical Concerns |
| <input type="checkbox"/> Included in the Executive Budget | <input type="checkbox"/> Significant Long-Term Impacts | <input type="checkbox"/> Dedicated Revenue Form Attached |

FISCAL SUMMARY

	<u>FY 2016 Difference</u>	<u>FY 2017 Difference</u>	<u>FY 2018 Difference</u>	<u>FY 2019 Difference</u>
Expenditures:				
General Fund	\$0	\$0	\$0	\$0
Revenue:				
General Fund	\$0	\$0	\$0	\$0
Net Impact-General Fund Balance:	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

Description of fiscal impact: HB 350 eliminates the maximum number of representatives that a liquor vendor may employ. Current law allows a liquor vendor to have a maximum of three representatives. The fiscal impact to the state will be minimal.

FISCAL ANALYSIS

Assumptions:

1. There are currently 62 vendors in Montana that employ the maximum of three representatives. Under this bill, these vendors may choose to employ additional representatives. There is a \$50 registration fee per representative (per administrative rule).
2. It is unknown how many vendors will choose to employ an additional representative. However, the revenue impact will be small. For example, if each of the 62 vendors chose to hire one additional representative, there would be an increase of revenue of \$3,100 (62 vendors x \$50 fee).
3. Any revenue from liquor fees are initially deposited in the Liquor Enterprise Fund. Net profits from the Liquor Enterprise Fund are transferred to the general fund.
4. Changes to the department's computer systems will need to be made. These changes will have minimal impact on the department and could occur as part of routine maintenance.

Sponsor's Initials

Date

Budget Director's Initials

Date